# TESTING PRODUCTS SELECTION GUIDE





PRODUCTS DESIGNED AND MANUFACTURED IN THE USA







# ENGINEERED FOR ACCURACY



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# Contact us

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Our business hours are 8:00 a.m.-5:00 p.m. eastern time, Monday through Friday, except major holidays. Leave us a message anytime using our voicemail system, or visit our website at **www.taylortechnologies.com**.

Taylor is ISO 9001:2015 certified and an active member of the Pool and Hot Tub Alliance (PHTA) since 1970. Several of our most popular test kits are NSF certified.













# AT-HOME TESTING



### TAYLOR TEST STRIPS

Pool owners and service professionals alike will find Taylor's test strips to be both reliable and convenient. Simply dip and read to determine water quality. Testers will get results in seconds and the simple directions prove approachable to even novice pool/spa owners. Our labels provide the ideal ranges generally accepted in the pool/spa industry for ease of use.

Pool test strips include the parameters needed to keep water safe for swimmers (free chlorine, pH, total alkalinity, and cyanuric acid). Keeping this test strip on hand is a simple way of making sure pool water is maintained between service visits. Spa test strips include total bromine or total chlorine, pH, total alkalinity, and total hardness-a complete check of the aspects needed to keep spa water clean and comfortable. Salt test strips can read from 0 ppm-5000 ppm and are a useful addition to any avid tester's arsenal. Borate test strips read from 0 ppm-100 ppm. **7-Way** test strips, Taylor's most comprehensive, can measure the parameters important to water balance. Homeowners can enter their test results into our sureTREAT® mobile app to receive precise treatment dosages. It is a great tool for homeowners to use between service visits, and they can link their account to their preferred pool service provider. The app is available for download for FREE from the Apple App Store® or Google Play™ store.

#### **POOL TEST STRIPS**

Free Chlorine 0-10 ppm pH 6.4-8.4 Total Alkalinity 0-240 ppm Cyanuric Acid 0-300 ppm

50 strips in shake dispenser bottle: S-1331\*

## FOR ACCURATE TEST STRIP RESULTS

- Limit exposure to air.
- Keep strips dry before use.
- Don't touch the pads.
- Collect sample water 18' below the water surface.
- · Don't flick off excess water.
- Let correct amount of time elapse for starting and completing the readings.
- Read test values in the order given.
- Prevent reagents running between pads by holding strip horizontal to the ground when comparing colors.
- For best results, test in bright daylight conditions without shadow or glare.
- Color match salt test strips out of direct sunlight.
- Don't use strips past the best by date.

#### **SPA TEST STRIPS**

Total Bromine 0-20 ppm
Total Chlorine 0-10 ppm
pH 6.4-8.4
Total Alkalinity 0-240 ppm
Total Hardness 0-800 ppm
50 strips in shake
dispenser bottle: S-1332\*

### **7-WAY TEST STRIPS**

Free Chlorine 0-10 ppm
Total Chlorine 0-10 ppm
Total Bromine 0-20 ppm
pH 6.4-8.4
Total Alkalinity 0-240 ppm
Total Hardness 0-800 ppm
Cyanuric Acid 0-300 ppm
50 strips in shake
dispenser bottle: S-1335\*

#### **SALT TEST STRIPS**

Sodium Chloride 0-5000 ppm
10 individually foil-wrapped strips
in a screw-top bottle: S-1341\*

#### **BORATE TEST STRIPS**

Borate 0-100 ppm
25 strips in shake
dispenser bottle: S-1342\*\*

- available in a case pack of twelve
- \*\* available in a case pack of nine

#### RESIDENTIAL SERIES™ TEST KITS

The 3-WAY and 6-WAY kits offer a choice of N,N-diethyl-pphenylenediamine (DPD) or orthotolidine (OTO) for determining sanitizer residuals. The 9-WAY kit uses the DPD method exclusively and includes tests for calcium hardness and the stabilizer level in water treated with cyanuric acid, pool/spa dosage charts, and a copy of I Never Liked Chemistry. This booklet uses illustrations and simple vocabulary to turn a complex subject into one that is easy to understand.

Homeowners using a Residential kit can go to web. suretreat.com, enter their test results, and receive treatment recommendations and dosages for bringing their pool/spa back into balance using Taylor's online water analysis program.

All kits are available in the classic blue case, suitable for hanging, counter, or shelf display, and can be refilled many times. Reagents come in .75 oz. bottles.

#### 3-WAY (OTO)

Total Chlorine .5-5 ppm Total Bromine 1-10 ppm pH 6.8-8.2

K-1000\*

K-1000F (French)

K-1000S\* (Spanish)

#### 3-WAY (DPD)

Free Chlorine .5-5 ppm Total Bromine 1-10 ppm pH 6.8-8.2

K-1001\*

K-1001F\* (French) K-1001S\* (Spanish)





#### 3-WAY (DPD-low range)

Free Chlorine .25-2.5 ppm Total Bromine .5-5 ppm pH 6.8-8.2

K-1101

K-1101S\* (Spanish)

#### 6-WAY (OTO)

Total Chlorine .5-5 ppm Total Bromine 1-10 ppm pH 6.8-8.2 (with acid & base demand) Total Alkalinity 1 drop = 10 ppm

K-1003\*\*

K-1004

#### 6-WAY (DPD)

Free & Total Chlorine .5-5 ppm Total Bromine 1-10 ppm pH 6.8-8.2 (with acid demand) Total Alkalinity 1 drop = 10 ppm

K-1004\*\*

K-1004S\*\* (Spanish)

### 9-WAY (DPD)

Free & Total Chlorine .5-5 ppm Total Bromine 1-10 ppm pH 6.8-8.2 (with acid & base demand) Total Alkalinity 1 drop = 10 ppm Calcium Hardness 1 drop = 10 ppm Cyanuric Acid 30-100 ppm

K-1005\*\*\*

available in a case pack of twelve

<sup>\*\*</sup> available in a case pack of six

# IN-STORE TESTING

# **LABORATORIES**

**Rx 2**<sup>TM</sup>

With its small footprint (18" wide x 9" deep), our Counterlab Rx 2 is the ideal choice for retailers looking to maximize valuable counter space. It is available in two versions; the L-0205 includes a DPD chlorine test and the L-0206 includes a FAS-DPD chlorine test. The ferrous ammonium sulfate DPD (FAS-DPD) chlorine test will detect combined chlorine as low as 0.2 ppm and will not bleach out in superchlorinated water up to 20 ppm. Each lab comes with timesaving testing tools such as the SpeedStir® magnetic stirrer, Daylight Comparator Lamp, and Watergram® Water Balance Calculator.



#### Counterlab (DPD) L-0205

Free & Total Chlorine 1-10 ppm
Total Bromine 2-20 ppm
pH 7.0-8.0 (with acid & base demand)
Total Alkalinity 1 drop = 10 ppm
Calcium Hardness 1 drop = 10 ppm
Cyanuric Acid 30-100 ppm

#### Counterlab (FAS-DPD) L-0206

Free & Combined Chlorine
1 drop = 0.2 or 0.5 ppm
pH 7.0-8.0 (with acid & base demand)
Total Alkalinity 1 drop = 10 ppm
Calcium Hardness 1 drop = 10 ppm
Cyanuric Acid 30-100 ppm



REPLACEMENT REAGENTS sold in .75 oz. and 2 oz. bottles.

## REPLACEMENT REAGENTS

Many of our reagents are specifically formulated to work with a water sample of a specific volume. Therefore, when ordering replacement reagents it is helpful to know the part number of the kit the reagent came from or the reagent number itself. We offer reagents in several sizes (.75 oz., 2 oz., pints, gallons, etc.). Some of our popular reagents are available in case packs.

# in-store testing



#### Unit Dose Dispenser™ for **DPD Powder (#9250)**

For speedier titrations, the Rx 2™ Counterlab (L-0206) includes this Unit Dose Dispenser for meting out the DPD indicator employed in the chlorine and bromine tests. It's shown here attached to a 10 g vial of R-0870. When cranked, it serves up the correct amount of powder

reagent to run the test.



you'll need a Watergram® Water Balance Calculator

> plus test results for pH, total alkalinity, and calcium hardness at a minimum. Water temperature, cyanuric acid, and TDS readings are desirable. Rotate the wheel to the test values that match your test results and instantly determine whether the water is tending toward scaling or corrosive conditions. Then play with different treatment adjustment scenarios to see which water balance factor(s) makes the most sense to change.

## Watergram Wheel (#6026)

The three-disk Watergram is included in our popular 2000 Series™ test kits. It can also be purchased by itself or in a replacement pack that contains the testing and treatment guide Pool & Spa Water Chemistry (K-2004).

# **Timesaving Testing Tools**

SampleSizer® Using this tool, you won't need to flick off excess water to get the meniscus to rest precisely on the fill line. Simply lower a SampleSizer into the water to be tested. It will displace exactly the right amount to leave the correct volume to perform the test: either 25 mL or 10 mL, depending on which end of #6190 goes in first, or 44 mL using #6191. The tools are made from machined aluminum anodized for longer life. For use with Taylor's #9198 sample tube or the 2000 Series™ comparators.

# **SpeedStir®**

**Staylor** Watergram

The SpeedStir (#9265) makes quick work of drop tests performed in Taylor's #9198 sample tube. This palm-sized, portable magnetic stirrer will thoroughly incorporate each addition of reagent in a fraction of a second. No more manual swirling! Place the water sample on the mixing platform then gently drop in the Teflon®coated stirring bar. Use the power button to turn the unit on in well-lit conditions. When ambient light is poor, press the light button and six LEDs below the mixing platform will light up to make color changes in the test

sample easy to see. Press the power button to stop the stirring action, or the unit will turn itself off after five minutes. Made of high-impact polystyrene, it is water resistant (you can spill water on it, but you should not submerge it).

Note: Order as #9280 to replace the modified SpeedStir in the L-0205 and L-0206 labs.

# BY-PROS TESTING

## PRO 7 TEST STRIPS

Free Chlorine 0-10 ppm Total Chlorine 0-10 ppm Total Bromine 0-20 ppm pH 6.4-8.4 Total Alkalinity 0-240 ppm Total Hardness 0-800 ppm Cyanuric Acid 0-300 ppm

100 strips in a desiccant-lined jar: **S-1352\*** 



## SERVICE PRO TEST STRIPS

Free Chlorine 0-10 ppm Total Chlorine 0-10 ppm Total Bromine 0-20 ppm pH 6.4-8.4 Total Alkalinity 0-240 ppm

100 strips in a desiccant-lined jar: **S-1351\*** 



# 2000 SERIES™ TEST KITS

The 2000 Series is designed for the kind of comprehensive, routine testing performed by service technicians, commercial public pool operators, and health department inspectors. The Complete™ and Service Complete™ kits offer varying combinations of reagents, so you can choose the kit best suited for your needs. DPD test kits determine free and total chlorine using a colorimetric method, and FAS-DPD test kits determine free and combined chlorine using a titration method. The instruction card in every case lid indicates which reagents to buy when replacements are needed. Kits include an English or Spanish version of Pool & Spa Water Chemistry: A Testing & Treatment Guide, plus a circular Watergram® with instructions in English. Complete kits include .75 oz. reagents. Service Complete kits include 2 oz. reagents, a pipet for speedier hardness testing, and a larger carrying case.

Over the years salt systems have become a popular way to sanitize pools and spas. The success of these systems depends on the salt concentration in the water—too low, and not enough chlorine will be produced to inhibit algae and bacterial growth. Several kits in our 2000 Series now include an option to test for sodium chloride.

Many of our most popular test kits have been **NSF certified**. NSF International has been monitoring the safety of pool and spa products since the 1960s. They evaluate everything from test kits to pool alarms to ensure they meet strict safety standards. They also review product labeling and literature for truth and accuracy. Every product labeled with the NSF certification has met the American National Standards for design, construction, and/or performance.

# Complete™ & Service Complete™ (DPD) Kits Complete (high range) Complete (low range)

Free & Total Chlorine 1-10 ppm
Total Bromine 2-20 ppm
pH 7.0-8.0 (with acid
& base demand)
Total Alkalinity
1 drop = 10 ppm
Calcium Hardness
1 drop = 10 ppm
Cyanuric Acid 30-100 ppm

K-2005\* K-2005S\* (Spanish)

(NSF Complete (high range) with a test for salt

Same as K-2005, plus a test for Sodium Chloride: 1 drop = 200 ppm K-2005-SALT\* Free & Total Chlorine .25-2.5 ppm
Total Bromine .5-5 ppm
pH 7.0-8.0 (with acid
 & base demand)
Total Alkalinity
 1 drop = 10 ppm
Calcium Hardness
 1 drop = 10 ppm
Cyanuric Acid 30-100 ppm
K-2105\*

# Service Complete (high range)

Free & Total Chlorine 1-10 ppm
Total Bromine 2-20 ppm
pH 7.0-8.0 (with acid
& base demand)
Total Alkalinity
1 drop = 10 ppm
Calcium Hardness
1 drop = 10 ppm
Cyanuric Acid 30-100 ppm
K-2005C\*\*

K-2005C\*\*
K-2005CS\*\* (Spanish)

# Service Complete (high range) with a test for salt

Same as K-2005C, plus a test for Sodium Chloride: 1 drop = 200 ppm K-2005C-SALT\*\*

# Service Complete (low range)

Free & Total Chlorine .25-2.5 ppm
Total Bromine .5-5 ppm
pH 7.0-8.0 (with acid & base demand)
Total Alkalinity 1 drop = 10 ppm
Calcium Hardness 1 drop = 10 ppm
Cyanuric Acid 30-100 ppm

K-2105C



# Complete™ & Service Complete™ (FAS-DPD) Kits

Complete (high range)

Free & Combined Chlorine
1 drop = 0.2 or 0.5 ppm
pH 7.0-8.0 (with acid &
base demand)
Total Alkalinity
1 drop = 10 ppm
Calcium Hardness
1 drop = 10 ppm
Cyanuric Acid 30-100 ppm
K-2006\*

(ISF Complete (high range) with a test for salt

K-2006S\* (Spanish)

Same as K-2006, plus a test for Sodium Chloride: 1 drop = 200 ppm K-2006-SALT\*

#### Complete (high range)

Total Bromine
1 drop = 0.5 or 1.25 ppm
pH 7.0-8.0 (with acid
& base demand)
Total Alkalinity 1 drop = 10 ppm
Calcium Hardness
1 drop = 10 ppm
K-2106\*

# Service Complete (high range)

Free & Combined Chlorine

1 drop = 0.2 or 0.5 ppm
pH 7.0-8.0 (with acid
& base demand)

Total Alkalinity 1 drop = 10 ppm
Calcium Hardness

1 drop = 10 ppm

Cyanuric Acid 30-100 ppm

K-2006C\*\*

# Service Complete (high range) with a test for salt

Same tests as K-2006C, plus a test for Sodium Chloride: 1 drop = 200 ppm
K-2006C-SALT\*\*

Additional 2000 Series kits are listed on our website, www.taylortechnologies.com.



2004B booklet plus circular Watergram® with instructions in English.

# **FAS-DPD Titration:**

#### **Color-blind for reds?**

You will still be able to see this FAS-DPD titration's endpoint—the solution changes from color to no color, as shown in this demonstration.



# Pool Inspector™ Kits

Taylor offers two test kits designed for environmental health professionals charged with ensuring safe swimming conditions at public-use pools and spas. The FAS-DPD version will permit detection of combined chlorine as low as 0.2 ppm. These kits have four more bottles of cyanuric acid reagent than our standard K-2005 to accommodate high-volume testing of CYA. Kits will hold up to 11 additional bottles of reagent. We suggest inspectors add Deox Reagent Pack K-2041 for accurate chlorine testing of MPS-shocked waters.



## NSF Pool Inspector-High (DPD)

Free & Total Chlorine 1-10 ppm Total Bromine 2-20 ppm pH 7.0-8.0 Cyanuric Acid 30-100 ppm K-2007\*

# NSF Pool Inspector-High (DPD)

Same as K-2007 except features
2 oz. reagents and larger carrying case
K-2007C

# NSF Pool Inspector (FAS-DPD)

Free & Combined Chlorine 1 drop = 0.2 or 0.5 ppm pH 7.0-8.0 Cyanuric Acid 30-100 ppm K-2009\*

- \* available in a case pack of six
- \*\* available in a case pack of eight



# **Specialty Test Kits**

Want to verify the available chlorine content of a batch of sodium hypochlorite? Check a biguanide-sanitized pool? Monitor a polyquat algaecide? Chances are we make the specialty test you need. Different test methods are used depending on the specialty kit selected; these methods include drop titration and colorimetric testing which uses a Color Card comparator, Midget™ comparator, or Slide™ comparator. Slide comparators (using nine liquid-color standards molded in impact-resistant plastic) are designed to compensate for color and turbidity. Midget comparators (using eight liquid-color standards) are the economical alternative when color and turbidity are not present. For a complete listing of our specialty items, contact us at **800-TEST KIT** or consult our website **www.taylortechnologies.com**.

website <b>www.taylortechnologies.com</b> .						
	KIT NUMBER	ANALYTE	DROP EQUIVALENCE OR RANGE	SYSTEM (COMPARATOR)		
	K-1725	Biguanide/Hydrogen Peroxide	1 drop = 5 ppm PHMB 1 drop = 5 ppm H <sub>2</sub> O <sub>2</sub>	Drop Test		
	K-1515-A (.75 oz bottles)	Free & Combined Chlorine (FAS-DPD)	1 drop = 0.2 or 0.5 ppm	NSF. Drop Test		
	K-1515-C (2 oz bottles)	Free & Combined Chlorine (FAS-DPD)	1 drop = 0.2 or 0.5 ppm	NSF Drop Test		
• taylor Phosphate	K-1518 (2 oz bottles)	Free & Combined Chlorine (FAS-DPD) (includes test to distinguish monopersulfate shock using Deox Reagent)	1 drop = 0.2 ppm	Drop Test		
Test  0-1000 or 0-6000 ppb  Laylor Raylor RAYlor  K-1106	K-1579	Chlorine Bleach	1 drop = 10 or 100 ppm 1 drop = 0.05 or 0.5%	Drop Test		
	K-1738	Copper	0.2–3.0 ppm	Colorimetric (Midget)		
	K-1730	Free Copper	0.05–1.0 ppm	Colorimetric (Color Card)		
	K-1443	Hydrogen Peroxide (undiluted strength)	1 drop = 0.5 or 1%	Drop Test		
	K-1716	Iron	0-2.0 ppm	Colorimetric (Midget)		
	K-1822	Ozone	0-0.66 ppm	Colorimetric (Slide)		
	K-1592	рН	3.0–11.0	Colorimetric (Color Card)		
90040 FEST 90040 FEST 90040 Miles effect 90040 FEST 90040 Miles 90050 Miles 90	K-1106	Phosphate	0-≥1000 ppb 0-6000 ppb	Colorimetric (Color Card)		
The state of the s	K-1582	QAC/Polyquat	1 drop = 10 or 25 ppm QAC 1 drop = 3.5 or 9 ppm polyquat	Drop Test		
10 Augustus and Comment of the Comme	K-9065	QAC/Polyquat	1 drop = 1.25 ppm QAC 1 drop = 0.5 ppm polyquat	Drop Test		
	K-1766	Sodium Chloride (salt water)	1 drop = 200 ppm	Drop Test		
	K-1764	Total Dissolved Solids	1 drop = 50 ppm	Drop Test		

# Commercial Series™ Kits

Kits in the **Commercial Series** test for two closely related parameters using liquid-color standards. The Slide™ and Midget™ comparators in this series give the most accurate colorimetric readings available short of high-end electronic instrumentation. Reagent bottles in Midget kits are .75 oz., 2 oz. in Slide kits. For a complete listing of our Commercial Series items, contact us at **800-TEST KIT** or go to **www.taylortechnologies.com**.



KIT NUMBER	ANALYTE: RANGE	SYSTEM (COMPARATOR)
K-1765	Free & Total Chlorine (DPD): 0-3.0 ppm pH: 6.8-8.4	Colorimetric (Slide)
K-1765H	Free & Total Chlorine (DPD): 1–10 ppm pH: 6.8–8.4	Colorimetric (Slide)
K-1264	Total Copper: 0.2–3.0 ppm Total Iron: 0–2.0 ppm	Colorimetric (Midget)



# Ultrapens (Myron L)

Myron L Company's ULTRAPEN™ pocket testers are portable, extremely accurate, and simple to use. Simply press a button and then dip the pen into a solution. Within seconds the results are displayed. These rugged, waterproof, shock-resistant pens are designed with solution modes and measurement ranges that will work in a variety of water applications.



KIT NUMBER	ANALYTE: RANGE	SYSTEM (USE WITH)	MYRON L MODEL#
M-6555	Conductivity: 1–9999 µS Salinity: 0.001–9.999 ppt Temperature: 32–160°F/0–71°C Total Dissolved Solids: 1–9999 ppm	Electric meter	PT1
M-6556	pH: 0.00-14.00 Temperature: 32-160°F/0-71°C	Reagents: pH Soaker Solution (R-0834) Buffer Solution pH 4.0 (R-1099-04) Buffer Solution pH 7.0 (R-1099-07) Buffer Solution pH 10.0 (R-1099-10) available in various sizes	PT2
M-6557	ORP: -1000 mV to +1000 mV Temperature: 32-160°F/0-71°C	Electric meter	PT3

# GET RELIABLE PERFORMANCE & USER-FRIENDLY FEATURES IN A METER THAT'S BUILT TO LAST!

# TTI" 2000 Craylor

# Colorimeter

You already know you can trust Taylor chemistries. Now, get that same reliable performance from a handheld meter!

The TTi 2000 Colorimeter (M-2000) for testing pools and spas can be used to monitor more than a dozen parameters. User-friendly features include the ability to create your own menus of favorite tests, adjustable backlighting on the large liquid crystal display, and an auto-read function on the test timer, so you never miss seeing a result because you got preoccupied with other tasks. The colorimeter is chemical-, impact-, and heat-resistant. It is IP67certified as dust tight and immersible up to 1 meter for 30 minutes. Our meters come with data interface software, an AC power adapter, a USB cable, and all other essentials. The meter also offers free lifetime software upgrades as new tests are developed, an industry-best five-year warranty, and the tech support Taylor is renowned for.

Optional accessories include an Accuracy Check Kit (K-8000) with five standards to verify instrument performance and an attaché-type carrying case (#9504) or soft carrying case (#7146).



K-8001

A colorimeter introductory video and test demonstrations can be found on our website, **www.taylortechnologies.com**. Videos can be accessed under the "Resource Center" menu by choosing "Video Archive" and selecting the "Colorimeter Tests" tab.

M-2000



KIT NUMBER	ANALYTE	RANGE
K-8024	Total Alkalinity	$0$ – $250~{\rm ppm~CaCO_3}$
K-8040	Biguanide	0–70 ppm PHMB
K-8002	Total Bromine	0–10.0 ppm or 0–20.0 ppm Br <sub>2</sub>
K-8001	Free & Total Chlorine	0-4.00 ppm, 0-8.0 ppm, or 0-10.0 ppm Cl <sub>2</sub>
K-8012	Copper	0–3.00 ppm Cu
K-8043	Total Copper	0–4.5 ppm Cu
K-8032	Cyanuric Acid	7–120 ppm CYA
K-8030	Calcium Hardness	0–800 ppm CaCO <sub>3</sub>
K-8029	Total Hardness	$$ 0–500 ppm CaCO $_{\rm 3}$ (includes procedure for testing in the presence of NaCl for pools/spas that utilize salt generators to produce chlorine)
K-8020	Hydrogen Peroxide (biguanide shock)	0–2.00 ppm ${ m H_2O_2}$ ; by dilution: 2–20, 20–100, or 100–125 ppm ${ m H_2O_2}$
K-8009	Iron	0-4.00 ppm Fe
K-8044	Total Iron	0–3.00 ppm Fe
K-8034	Manganese	0-0.80 ppm Mn
K-8031	Monopersulfate (oxidizing shock)	0–10.0 ppm Cl <sub>2</sub>
K-8035	Nitrate	0–44 ppm NO <sup>3-</sup>
K-8027	рН	6.50-8.50
K-8027AB	pH (with Acid & Base Demand)	6.50-8.50
K-8046	рН	7.50–9.50
K-8047	рН	9.50–11.50
K-8005	Phosphate	0–3.00 ppm (20–3000 ppb) PO <sub>4</sub> <sup>3-</sup>
K-8023	Sodium Chloride (salt)	0–80 ppm NaCl; by dilution: 75–150, 150–500, 500–2000, or 2000–8000 ppm NaCl



# DNI INF TESTING



# sureTREAT® System

Maintaining balanced water is a snap using **sureTREAT**, Taylor's cloud-based software program that takes watertest results and turns them into reliable treatment recommendations for whipping pool/spa water back into shape.

Retailers and service professionals will appreciate the user-friendly, customizable features of sureTREAT, and getting started is easy. The first step is to set up a subscriber account at www.sureTREAT.com. You can then upload a customer database, customize test ranges and products for various pool types, recommend only the products available in your store, and personalize the treatment recommendation report with your company logo and promotional graphics.

sureTREAT is available on three platforms: a retail PC app, mobile app, and web app. The retail PC app is downloadable from www.sureTREAT.com and is perfect for in-store water testing. Retailers can use their Taylor Rx 2<sup>™</sup> Counterlab to gain accurate results, then plug them directly into sureTREAT which will analyze the results and produce a precise treatment recommendation report that can be printed in-store or e-mailed to the customer.

The sureTREAT mobile app is available for download from the Apple App Store® or Google Play™ store. Once downloaded, you have the choice of optimizing your experience based on whether you're a service professional or homeowner. With the service proversion, you have instant access to your customer's test history. You can review past test results and customer notes before your visit. The app will save you time in the field by providing instant treatment dosages-no more fumbling with tables while doing mental math. Simply run the tests, save the results, and e-mail the service report after every visit. The mobile app is equally as helpful for homeowners. They can enter their results manually and receive treatment recommendations between visits. Homeowners may also link their subscription directly to their pool service provider and add to their test history overtime.

The web app allows users to run a test without setting up an account. Simply enter your test results, and you'll receive instant treatment recommendations. You can also login through the web app to access your account information and test history. Go to web.suretreat.com to run your first test!

sureTREAT software support can be found on our website (www.taylortechnologies.com) under the Support menu. You can also email suretreat@taylortechnologies.com for technical assistance.

# TRADE SUPPO

# **Technical Assistance**

Taylor's customer service representatives receive extensive product training. They can advise you about the best product for your testing application and answer questions about test procedures. Degreed chemists with firsthand knowledge of the special conditions that exist in pool and spa water are available to address more advanced water chemistry topics. For assistance, you can reach us at 800-TEST KIT or customerservice@taylortechnologies.com.



# Online Resources

Using our website, www.taylortechnologies.com, you can search for test products based on application or analyte. Our extensive range of products is listed with photos, test instructions, and Safety Data Sheets (if applicable). There are educational aides including articles, product fliers, and technical FAQs. We maintain a schedule of our upcoming live webinars and training opportunities. You can submit feedback, sign up for our pool/spa industry newsletter, or check the Events page for our trade show schedule. We also have a full list of Taylor distributors, a map showing Taylor retailers throughout the US, and a full list of our manufacturer representatives readily available. Using these resources, you can find the right product for your needs and discover the best way to source it in your area.



# Video Product Demonstrations

At Taylor we believe strongly in giving end users of our testing supplies enough product details and education to make an informed buying decision and to perform the tests properly. Our corporate website, www.taylortechnologies.com, is the keystone of this effort.

Alibrary of instructional videos can be accessed under the Resource Center menu on our website. Choose Video Archive to find videos related to testing recreational water.



# **Staylor**training

Taylor Technologies
is not only the
finest "Choice of
Professionals" when
it comes to water
testing, but also
when it comes to
training!

We invite you to attend a *taylortraining* Webinar covering numerous water chemistry topics that you and your customers encounter every day. Sign up for one, or all; there is zero cost to you or your customers. The webinars are approximately 30 minutes in length, with additional time for Q+A, beginning at 3 p.m. eastern time on the given dates. Completion of four core webinars within a round will earn you a signed Certificate of Completion.

These webinars have been a valuable resource to service companies, retail stores, health departments, chemical manufacturers, homeowners, and everyone who touches pool/spa water! GoToWebinar allows space for only 100 participants per webinar, so if you are interested please claim your space early.

Effective learning starts with a talented instructor. All webinars are hosted by Wayne Ivusich, Manager of Education & Technical Services at Taylor Technologies. A 28-year veteran and recognized expert in the pool/spa industry, Wayne is a Certified Pool Operator (CPO®) and a Pool and Hot Tub Alliance (PHTA) CPO® Instructor. He is also a member of the PHTA Education Cadre.

For more information and to receive notifications of upcoming webinars, contact Wayne Ivusich at 410-472-4340, ext 121, or send an e-mail to wayne@taylortechnologies.com.

# **CLASS FEEDBACK**

"I've been doing service for 22 years, and I will attend this class every year! Great Speaker!"

"Wayne was a great instructor! Animated and informative— great stories!"

